## Data Mining

# Introduction to Informatics Fall 2020

**Ashok Samal** 

## Outline

- Background
- Core data mining tasks
- Text mining
- Ethics
- Final thoughts







### New World!

- Largest retailer does not have an inventory
  - Alibaba
- · Largest hotel chain does not own a hotel
  - Airbnb
- Largest media company does not generate any original content
  - Facebook
- Largest taxi company does not own a single car
  - Uber

### New World!









2008: 59B

2004: 800B

2009: 58B

1999: 397B









1892: 220 B

1903: 27 B

1902: 92 B

1955: 164 B

Year Founded: October 2020 Market Cap



## Data Mining: Example (myth?)

- What products are sold together with diapers in a grocery store/supermarket?
  - Answer: Beer
- Highest volume on Friday afternoons
  - By men between the ages of 25 and 35.
- What did the supermarket do as a consequence?
  - They put the beer display next to the diapers.
- Beer sales skyrocketed.

## Data Mining: Example

 What item saw the greatest increase in sales before hurricanes?













## Large-scale Data is Everywhere!

- Enormous data growth in both commercial and scientific databases
  - Advances in data generation and collection technologies
- New mantra
  - Gather whatever data you can whenever and wherever possible.
- Expectations
  - Gathered data will have value either for the purpose collected or for a purpose not envisioned.



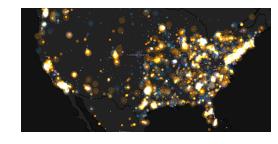
**Cyber Security** 



**E-Commerce** 



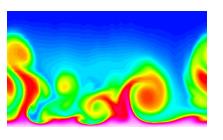
**Traffic Patterns** 



Social Networking: Twitter



**Sensor Networks** 



**Computational Simulations** 

## Spatial Data

- · Geographic information is any item that is georeferenced
  - Atomic form

<location, time, property>

- Also called geospatial information
- May be further augmented with images, audio or video
- · Geographic information
  - Traditionally created by government authorities
    - USGS, NGA, military in many countries, state and local governments
  - Recently volunteers have become significant contributors

- Every day, we create 2.5 quintillion (10<sup>18</sup>) bytes of data (1 Exabyte)
- 90% of the data in the world today has been created in the last two years alone.
- 463 exabytes of data will be generated each day by humans as of 2025.

SI decimal prefixes		Binary
Name (Symbol)	Value	usage
Kilobyte (KB)	$10^3$	$2^{10}$
Megabyte (MB)	$10^6$	$2^{20}$
Gigabyte (GB)	109	$2^{30}$
Terabyte (TB)	$10^{12}$	$2^{40}$
Petabyte (PB)	10 <sup>15</sup>	$2^{50}$
Exabyte (EB)	$10^{18}$	$2^{60}$
Zettabyte (ZB)	10 <sup>21</sup>	$2^{70}$
Yottabyte (YB)	$10^{24}$	$2^{80}$

- YouTube
  - July 2011 48 hours of video uploads/minute
  - 1 hr of video = 80GBytes (640 x 480 x 30fps x 8bpp)
  - With 10:1 compression ratio = 86bytes
  - 2014: 300 hours/min
  - 2019: 500 hours/min
- More video is uploaded to YouTube in 60 days than the 3 major US networks created in 70 years.
- 250 million hours of videos watched per day on TV

### Facebook

- Over 2.5 billion(monthly) active users (1.6 billion daily users)
- 350 million photos are uploaded per day (2019) 4,000 per second.

### Twitter

- 330 million monthly active users (145 million daily users)
- 500 Million tweets per day (2019)
- 6000 tweets per second (2019)

### Flickr

- Over 10 Billion images
- Up to 25 Million added per day (high traffic day)
- 90 million monthly users

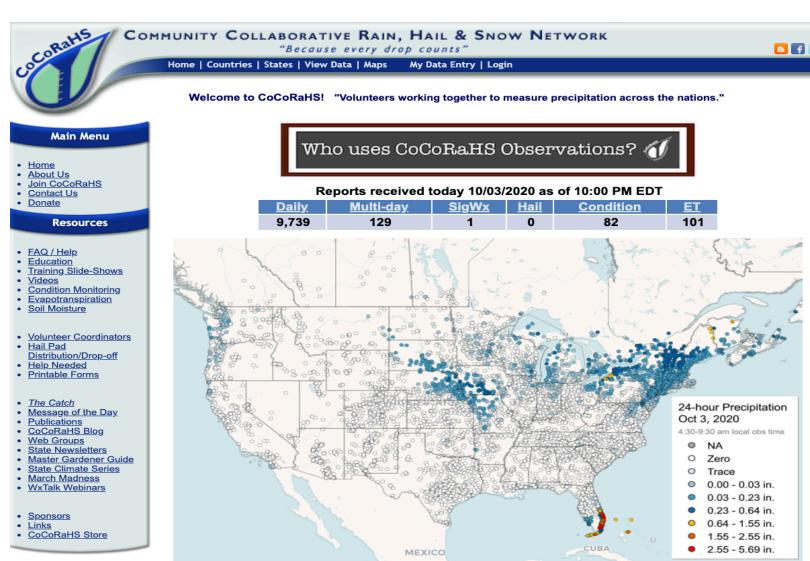
### Digital Images

- 1 trillion photos taken in 2018
- Over 6 billion smart phones by 2020 (2.6 Billion in 2015)
- 1.4 Trillion pictures will be taken in 2020

### Machine-to-Machine Data

- Self-Driving Cars
  - 3 PBytes per car per year
- Sensors
  - 1Trillion sensors on the Internet by 2020
  - Songdo (South Korea) Smart City
- Smart "things"
  - Windows, homes, hotels
  - Bridges
  - Tractors
  - TV

## Volunteered Geoinformatics Example: www.cocorahs.org





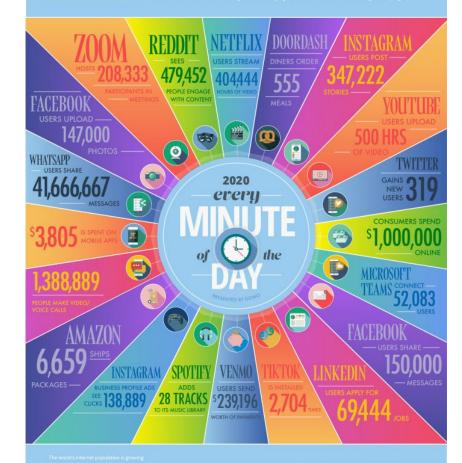
Big data is not just some abstract concept used to inspire and mystify the IT crowd; it is the result of an avalanche of digital activity potasting through tasks and airwaves a cross of online activity that many of us barrely own notice. But with every website browness, datus shared, or pheto upleased, we leave digital trails that continually grow the hulking mass of big data. Below, we apprare how murch data is generated in one minute on the internet.



These users are real, and they are out there leaving data trails everywhere they go. The team at Domo can help you make sense of this seemingly insurmountable heap of data, with solutions that help executives and managers bring all of their critical information together in one intuitive interface, and then use that insight to transform the way they run their business. To learn more, visit www.domo.com.

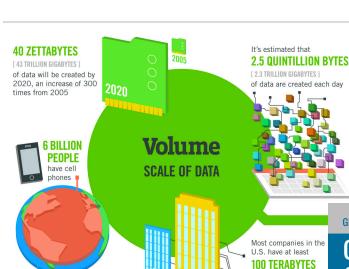


### **DATA NEVER SLEEPS 8.0**









The FOUR V's of Big **Data** 

As of 2011, the global size of data in healthcare was estimated to be

### **150 EXABYTES**

[ 161 BILLION GIGABYTES ]



**Variety** 

DIFFERENT **FORMS OF DATA**  there will be **420 MILLION WEARABLE, WIRELESS HEALTH MONITORS** 

By 2014, it's anticipated

### 4 BILLION+ **HOURS OF VIDEO**

are watched on YouTube each month



are sent per day by about 200

GLOBAL INTERNET TRAFFIC IN 2013 WAS APPROXIMATELY 5.000.0

## **CHARACTERISTICS**





1992 100GB/DAV

1997

100GB/HOUR

2002

100GB/SECOND

2013

28.875GB/SECOND

2018

50.000 GB/SECOND

The New York Stock Exchange

WORLD POPULATION: 7 BILLION

### 1 TB OF TRADE INFORMATION

during each trading session



**Velocity** 

100.000 GIGABYTES 1 of data stored

Modern cars have close

that monitor items such

uel level and tire pressu

100 SENSORS

**ANALYSIS OF** STREAMING DATA

By 2016, it is projected there will be

### 18.9 BILLION NETWORK CONNECTIONS

- almost 2.5 connections per person on earth



Global internet population **GREW 14.3% BETWEEN** 

The number of people who have access to the internet today equals that of the world's population in 1





Poor data quality costs the US economy around \$3.1 TRILLION A YEAR **Veracity UNCERTAINTY OF DATA** 

Sources: McKinsey Global Institute, Twitter, Cisco, Gartner, EMC, SAS, IBM, MEPTEC, QAS



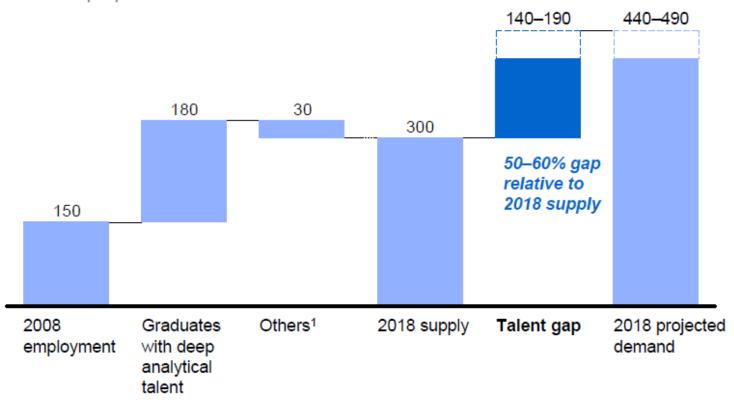
## Looking Ahead

- 163 Zettabytes of data generated per year by 2025 (IDC)
- Revenues for big data and business analytics (BDA) will grow from \$130B billion in 2016 to \$203B in 2020 (IDC)

## Demand for Data Mining

### Demand for deep analytical talent in the United States could be 50 to 60 percent greater than its projected supply by 2018

Supply and demand of deep analytical talent by 2018 Thousand people



<sup>1</sup> Other supply drivers include attrition (-), immigration (+), and reemploying previously unemployed deep analytical talent (+). SOURCE: US Bureau of Labor Statistics; US Census; Dun & Bradstreet; company interviews; McKinsey Global Institute analysis



### **The Data Scientist Shortage in 2020**

### **Demand for Data Scientists**

Job Listings

Job Ranking

Salaries

Hiring

37%

#3

14%

**67**%

Year on Year Growth in 2019

Ranking For Top Jobs in 2020

Average Salary Increase Companies
Expanding the Data
Science Team

### Why Is There Still a Shortage in 2020?

Artificial Intelligence

Big Data Gets Bigger Tech Talent Shortage

Turnover

74%

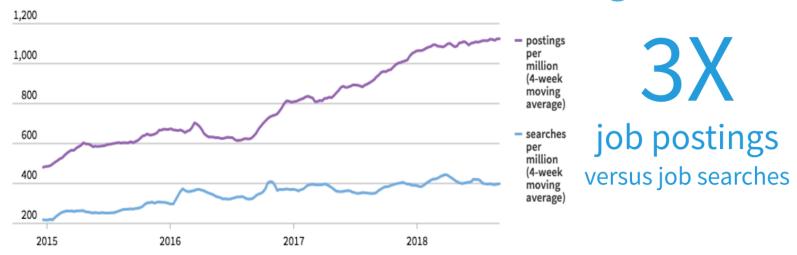
83%

85 MILLION 2 YEARS

Annual AIrelated Hiring Growth 2015-2019 Companies Investing in Big Data Projects

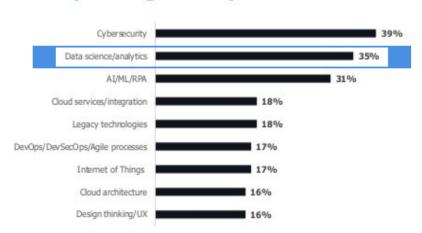
Global Tech Talent Shortage by 2030 Average Data Scientist Turnover

### **The Data Scientist Shortage**



### Difficulty Finding Security & Data Science Skillsets

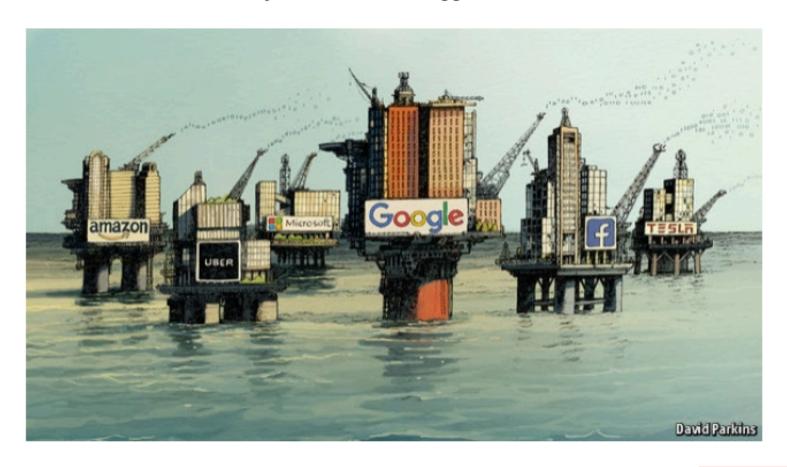




Q: In which technology-related areas do you anticipate your organization will have the most difficulty in finding appropriate skillsets?

### The world's most valuable resource is no longer oil, but data

The data economy demands a new approach to antitrust rules







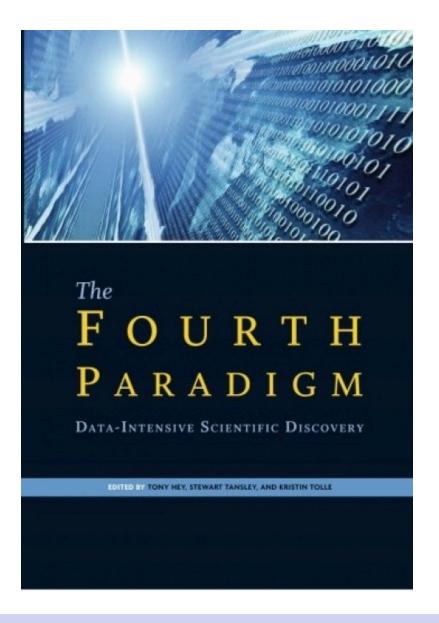






### Evolution of Sciences

- Before 1600: Empirical science
  - Gaining knowledge by observation
  - They are sometimes experimental
- 1600-1950s: Theoretical science
  - Each discipline grew a theoretical component.
  - Theoretical models often motivate experiments and generalize our understanding.
- 1950s-1990s: Computational science
  - In this period, most disciplines grew a third, computational branch (e.g. empirical, theoretical, and computational ecology, or physics, or linguistics.)
  - It traditionally meant simulation.
  - It grew out of our inability to find closed-form solutions for complex mathematical models.



Unify experimental, theoretical and simulation approaches!

### Evolution of Sciences

- 1990-now: Data science
  - The flood of data from new scientific instruments and simulations
  - The ability to economically store and manage petabytes of data online
  - The Internet and computing Grid that makes all these archives universally accessible
  - Scientific info. management, acquisition, organization, query, and visualization tasks scale almost linearly with data volumes.
  - X-info and Comp-X (e.g. bioinformatics, computational ecology)
  - Data exploration is the major new challenge.

## What is Data Mining?



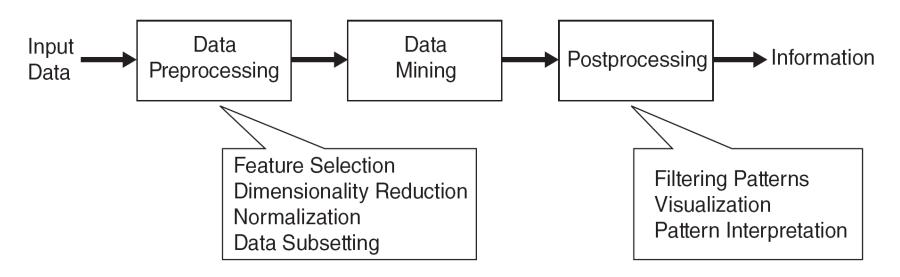
## Why Not Traditional Data Analysis?

- Tremendous amount of data
  - Algorithms must be highly scalable to handle such as tera-bytes of data
- High-dimensionality of data
  - Micro-array may have tens of thousands of dimensions
- High complexity of data
  - Data streams and sensor data
  - Time-series data, temporal data, sequence data
  - Structure data, graphs, social networks and multi-linked data
  - Heterogeneous databases and legacy databases
  - Spatial, spatiotemporal, multimedia, text and Web data
  - Software programs, scientific simulations
- New and sophisticated applications

## What is Data Mining?

### Many Definitions

- Non-trivial extraction of implicit, previously unknown and potentially useful information from data
- Exploration & analysis, by automatic or semi-automatic means, of large quantities of data in order to discover meaningful patterns



Data Mining ≈ Big Data ≈ Predictive Analytics ≈ Data Science

## What is data mining?

- · Novel: previously unknown, not obvious
- Valid: broadly applicable (on new data) with some certainty
- Meaningful: humans should be able to understand
- Useful: should be possible to act on the result (actionable)

## Meaningful Patterns

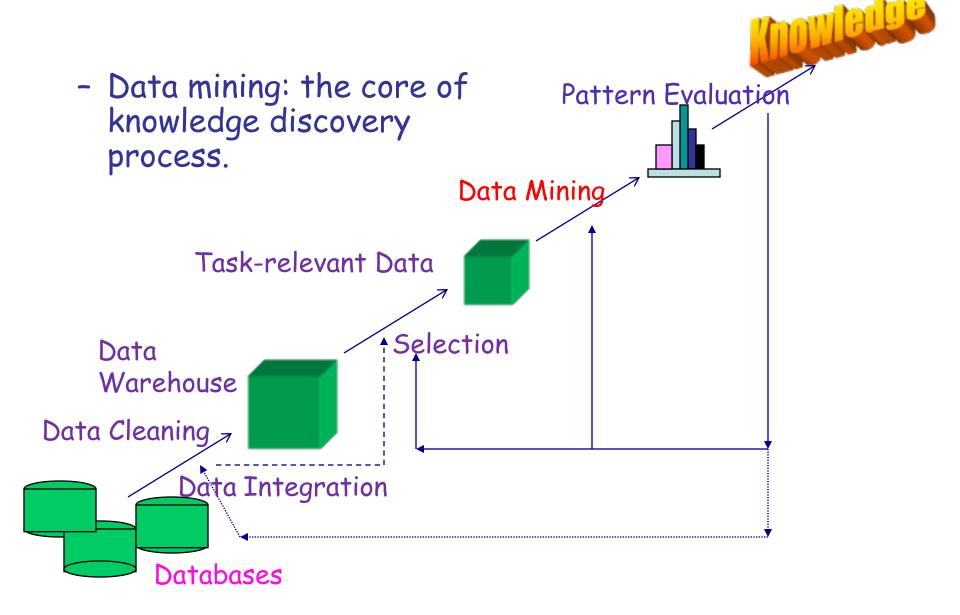
- A risk with "Data mining" is that an analyst can "discover" patterns that are meaningless
- Statisticians call it Bonferroni's principle:
  - Roughly, if you look in more places for interesting patterns than your amount of data will support, you are bound to find meaningless patterns

## What is (not) mining?

- What is NOT data mining?
  - Look up phone number in a phone directory
  - Query a web search engine for information about "Amazon"

- What is data mining?
  - Find certain names that are more prevalent in certain US locations (O'Brien, O'Rurke, O'Reilly... in Boston area)
  - Predict if a customer will consume over \$100 in a store

## Data Mining: A KDD Process



## Why Data Mining? Commercial Viewpoint

- Lots of data is being collected and warehoused
  - Web data
    - Google has Petabytes of web data
    - Facebook has billions of active users
  - Purchases at department/grocery stores, e-commerce
    - Amazon handles millions of visits/day
  - Bank/Credit card transactions
- Computers have become cheaper and more powerful
- Competitive pressure is strong
  - Provide better, customized services for an edge (e.g. in Customer Relationship Management)



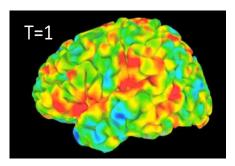






## Why Data Mining? Scientific Viewpoint

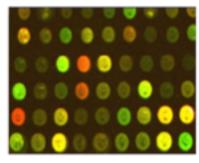
- Data collected and stored at enormous speeds
  - Remote sensors on a satellite
    - NASA EOSDIS archives over petabytes of earth science data / year
  - Telescopes scanning the skies
    - Sky survey data
  - High-throughput biological data
  - Scientific simulations
    - terabytes of data generated in a few hours
- Data mining helps scientists
  - In automated analysis of massive datasets
  - In hypothesis formation



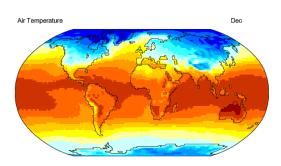
fMRI Data from Brain



Sky Survey Data



**Gene Expression Data** 

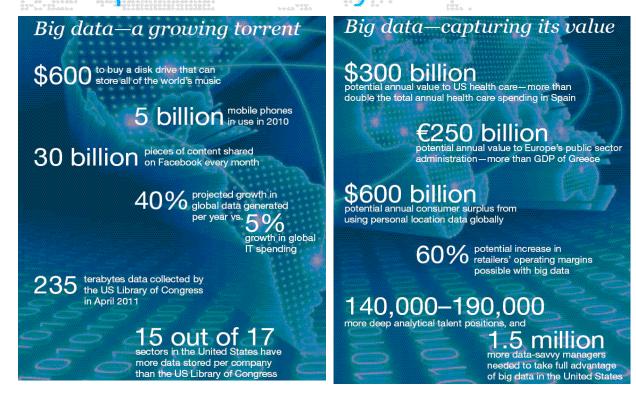


Surface Temperature of Earth

# Great opportunities to improve productivity in all walks of life

McKinsey Global Institute

Big data: The next frontier for innovation, competition, and productivity.



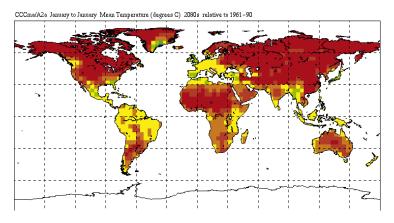
# Great Opportunities to Solve Society's Major Problems



Improving health care and reducing costs



Finding alternative/ green energy sources



Predicting the impact of climate change



Reducing hunger and poverty by increasing agriculture production

#### Origins of Data Mining

 Draws ideas from machine learning/AI, pattern recognition, statistics, and database systems

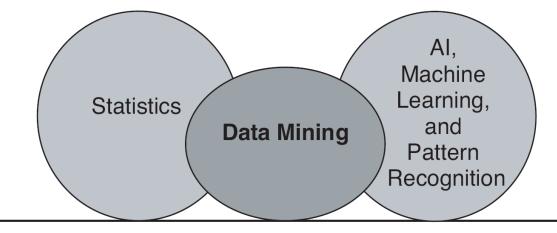
Traditional techniques may be unsuitable due to data that

is

- Large-scale

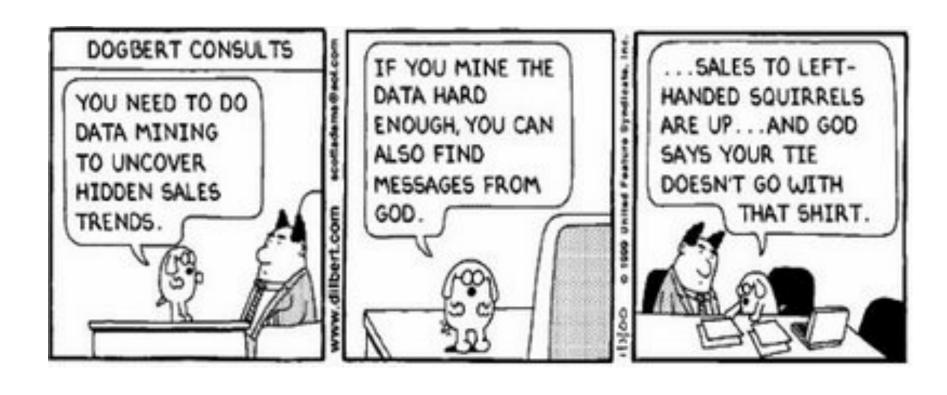
- High dimensional

- Heterogeneous
- Complex
- Distributed



Database Technology, Parallel Computing, Distributed Computing

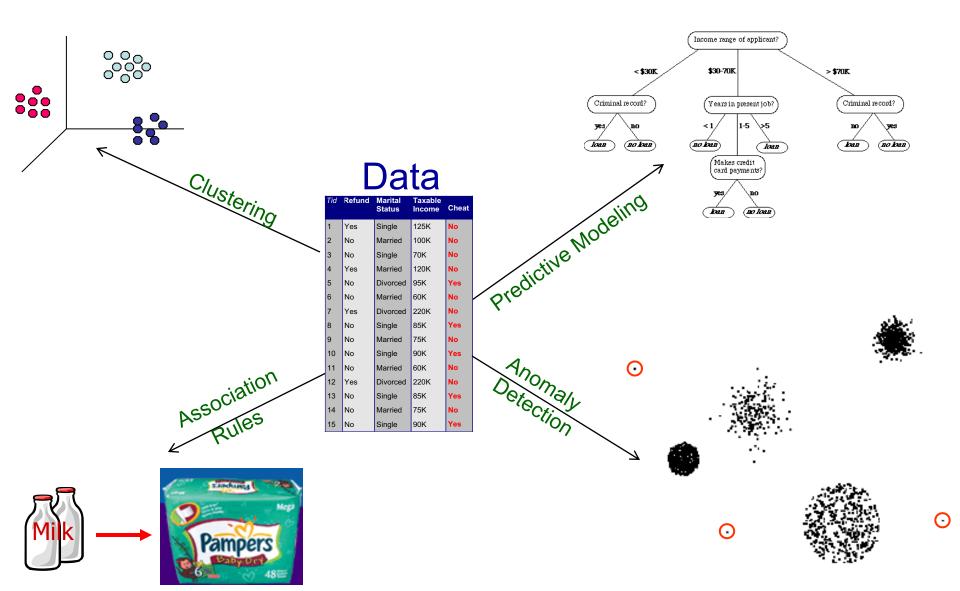
 A key component of the emerging field of data science and data-driven discovery



#### Data Mining Tasks

- Prediction Methods
  - Use some variables to predict unknown or future values of other variables.
- Description Methods
  - Find human-interpretable patterns that describe the data.

### Data Mining Tasks ...

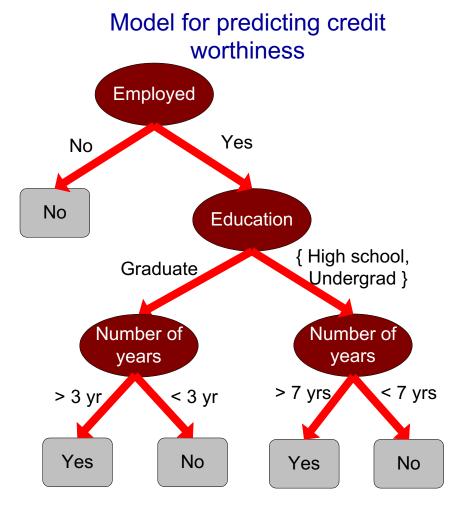


#### Predictive Modeling: Classification

 Find a model for class attribute as a function of the values of other attributes

#### Class

Tid	Employed	Level of Education	# years at present address	Credit Worthy
1	Yes	Graduate	5	Yes
2	Yes	High School	2	No
3	No	Undergrad	1	No
4	Yes	High School	10	Yes
	•••			

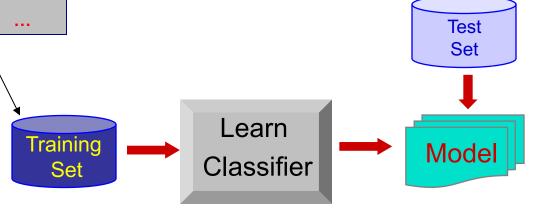


### Classification Example

categorical categorical quantitative class

Tid	Employed	Level of Education	# years at present address	Credit Worthy
1	Yes	Graduate	5	Yes
2	Yes	High School	2	No
3	No	Undergrad	1	No
4	Yes	High School	10	Yes

Tid	Employed	Level of Education	# years at present address	Credit Worthy
1	Yes	Undergrad	7	?
2	No	Graduate	3	?
3	Yes	High School	2	?

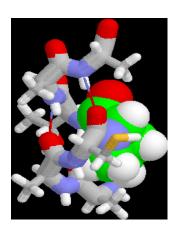


### Examples of Classification Task

- · Classifying credit card transactions as legitimate or fraudulent
- Classifying land covers (water bodies, urban areas, forests, etc.)
   using satellite data
- Categorizing news stories as finance, weather, entertainment, sports, etc.
- Identifying intruders in the cyberspace
- Predicting tumor cells as benign or malignant
- Classifying secondary structures of protein as alpha-helix, betasheet, or random coil







### Classification: Application 1

#### Fraud Detection

- Goal: Predict fraudulent cases in credit card transactions.
- Approach:
  - Use credit card transactions and the information on its account-holder as attributes.
    - When does a customer buy, what does he buy, how often he pays on time, etc.
  - Label past transactions as fraud or fair transactions.
     This forms the class attribute.
  - Learn a model for the class of the transactions.
  - Use this model to detect fraud by observing credit card transactions on an account.

### Classification: Application 2

- Churn prediction for telephone customers
  - Goal: To predict whether a customer is likely to be lost to a competitor.
  - Approach:
    - Use detailed record of transactions with each of the past and present customers, to find attributes.
      - How often the customer calls, where he calls, what time-of-the day he calls most, his financial status, marital status, etc.
    - Label the customers as loyal or disloyal.
    - Find a model for loyalty.

#### Classification: Application 3

#### Sky Survey Cataloging

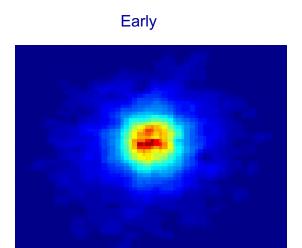
- Goal: To predict class (star or galaxy) of sky objects, especially visually faint ones, based on the telescopic survey images (from Palomar Observatory).
  - 3000 images with 23,040  $\times$  23,040 pixels per image.

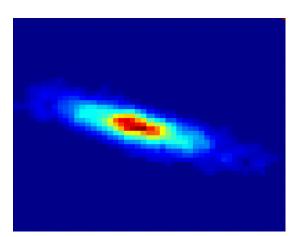
#### - Approach:

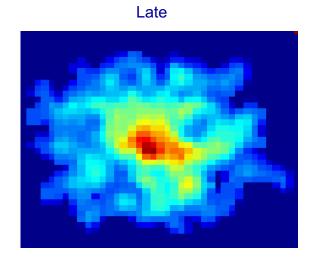
- Segment the image.
- Measure image attributes (features) 40 of them per object.
- Model the class based on these features.
- Success Story: Could find 16 new high red-shift quasars, some of the farthest objects that are difficult to find!

### Classifying Galaxies

Intermediate







#### Class:

Stages of Formation

#### Data Size:

- 72 million stars, 20 million galaxies
- · Object Catalog: 9 GB
- Image Database: 150 GB

#### Attributes:

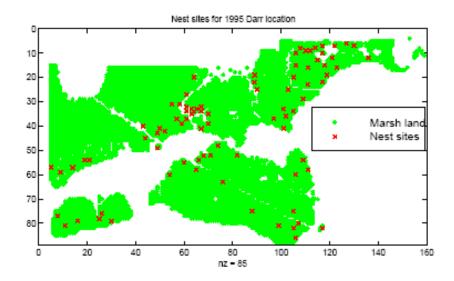
- · Image features,
- Characteristics of light waves received, etc.

#### Regression

- Predict a value of a given continuous valued variable based on the values of other variables, assuming a linear or nonlinear model of dependency.
- Extensively studied in statistics, neural network fields.
- Examples:
  - Predicting sales amounts of new product based on advetising expenditure.
  - Predicting wind velocities as a function of temperature, humidity, air pressure, etc.
  - Time series prediction of stock market indices.

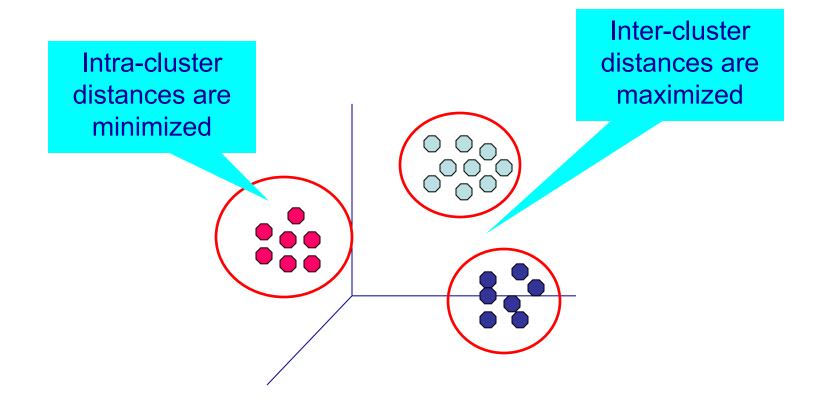
### Spatial Predictive Models

- Location Prediction: Bird Habitat Prediction
  - Given training data
  - Predictive model building
  - Predict new data



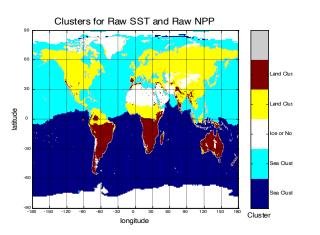
#### Clustering

 Finding groups of objects such that the objects in a group will be similar (or related) to one another and different from (or unrelated to) the objects in other groups

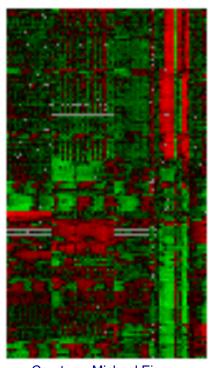


### Applications of Cluster Analysis

- Understanding
  - Custom profiling for targeted marketing
  - Group related documents for browsing
  - Group genes and proteins that have similar functionality
  - Group stocks with similar price fluctuations
- Summarization
  - Reduce the size of large data sets



Use of K-means to partition Sea Surface Temperature (SST) and **Net Primary Production** (NPP) into clusters that reflect the Northern and Southern Hemispheres.



Courtesy: Michael Eisen



### Clustering: Application 1

#### Market Segmentation

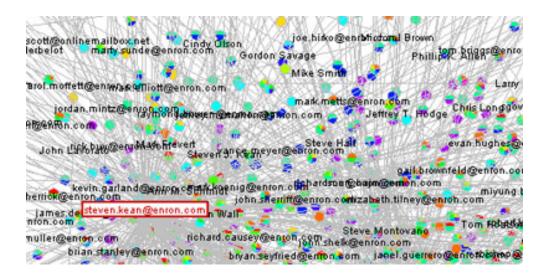
- Goal: subdivide a market into distinct subsets of customers where any subset may conceivably be selected as a market target to be reached with a distinct marketing mix.

#### - Approach:

- Collect different attributes of customers based on their geographical and lifestyle related information.
- Find clusters of similar customers.
- Measure the clustering quality by observing buying patterns of customers in same cluster vs. those from different clusters.

### Clustering: Application 2

- Document Clustering
  - Goal: To find groups of documents that are similar to each other based on the important terms appearing in them.
  - Approach: To identify frequently occurring terms in each document. Form a similarity measure based on the frequencies of different terms. Use it to cluster.

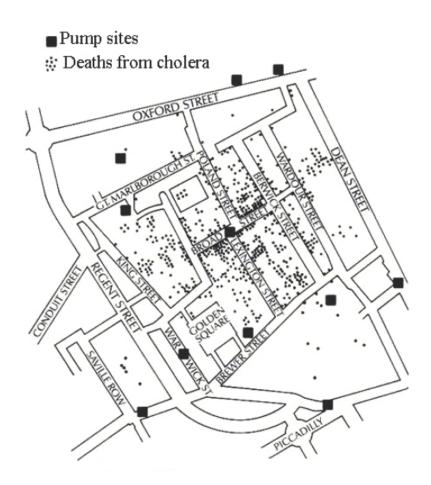


Enron email dataset

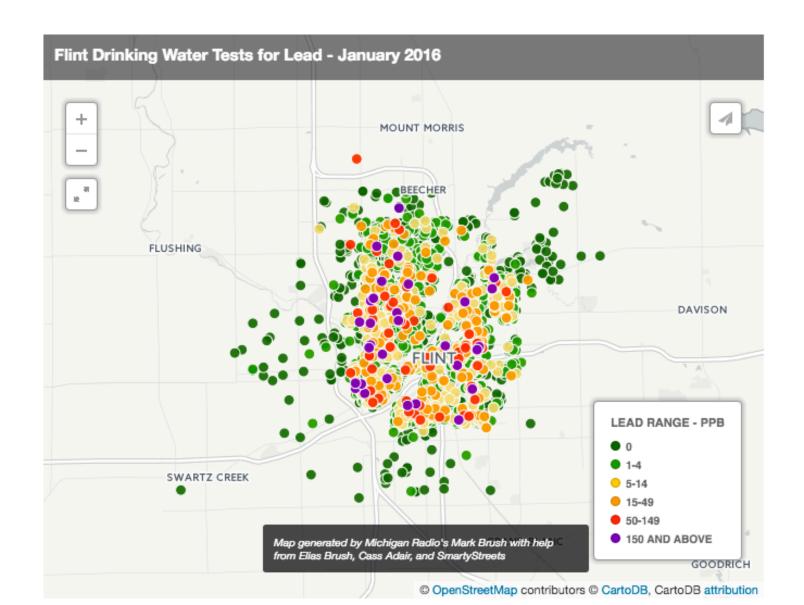
### Spatial Clustering

· The 1854 Asiatic Cholera in London





## Spatial Clustering



#### Association Rule Discovery: Definition

- Given a set of records each of which contain some number of items from a given collection
  - Produce dependency rules which will predict occurrence of an item based on occurrences of other items.

TID	Items
1	Bread, Coke, Milk
2	Beer, Bread
3	Beer, Coke, Diaper, Milk
4	Beer, Bread, Diaper, Milk
5	Coke, Diaper, Milk

```
Rules Discovered:

{Milk} → {Coke}

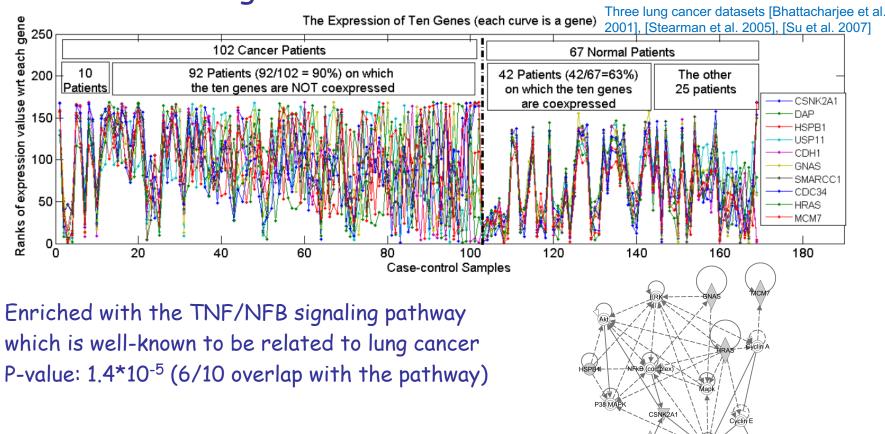
{Diaper, Milk} → {Beer}
```

#### Association Analysis: Applications

- Market-basket analysis
  - Rules are used for sales promotion, shelf management, and inventory management
- Telecommunication alarm diagnosis
  - Rules are used to find combination of alarms that occur together frequently in the same time period
- Medical Informatics
  - Rules are used to find combination of patient symptoms and test results associated with certain diseases

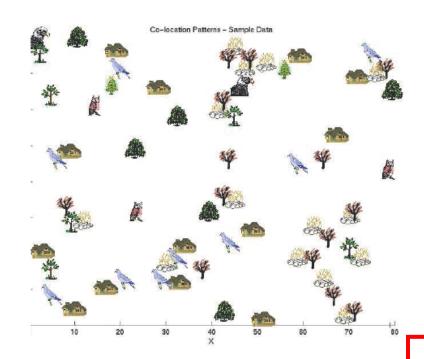
#### Association Analysis: Applications

 An Example Subspace Differential Coexpression Pattern from lung cancer dataset



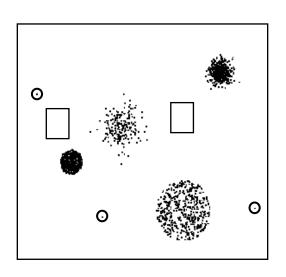
#### Spatial Co-location Patterns

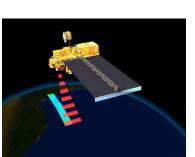
- · Given:
  - A collection of different types of spatial events
- Find: Co-located subsets of event types



### Deviation/Anomaly/Change Detection

- Detect significant deviations from normal behavior
- Applications:
  - Credit Card Fraud Detection
  - Network Intrusion Detection
  - Identify anomalous behavior from sensor networks for monitoring and surveillance.
  - Detecting changes in the global forest cover.

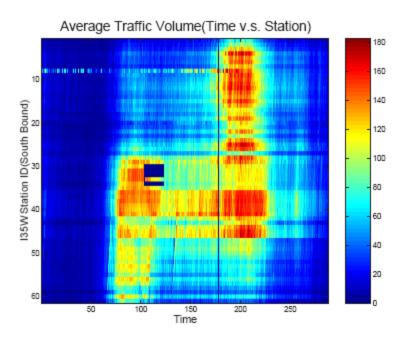






### Spatial Outliers

- Spatial Outliers
  - Traffic Data in Twin Cities
  - Abnormal Sensor Detections
  - Spatial and Temporal Outliers



# Text Mining

The process of extracting interesting information and knowledge from unstructured text

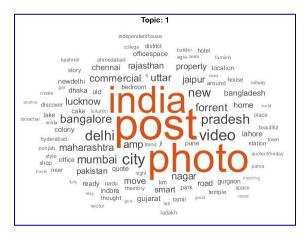
#### Text Summarization

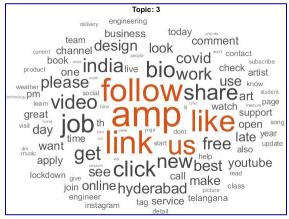


https://www.archives.gov/founding-docs/bill-of-rights-transcript

# Topic Detection

#### What do people Tweet about?









Courtesy: Yunhao Fan

#### Sentiment Analysis

- Sentiment analysis is the detection of attitudes
   "enduring, affectively colored beliefs, dispositions towards
   objects or persons"
  - 1. Holder (source) of attitude
  - 2. Target (aspect) of attitude
  - 3. Type of attitude
    - From a set of types
      - Like, love, hate, value, desire, etc.
    - Or (more commonly) simple weighted polarity:
      - positive, negative, neutral, together with strength
  - 4. Text containing the attitude
    - Sentence or entire document

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### Why sentiment analysis?

- Movie: is this review positive or negative?
- Products: what do people think about the new iPhone?
- Public sentiment: how is consumer confidence? Is despair increasing?
- Politics: what do people think about this candidate or issue?
- Prediction: predict election outcomes or market trends from sentiment

#### Presidential Acceptance Speeches

- Biden 2020: Negative (Confidence 83.7%)
- Clinton 2016: Positive (93.65%)
- Obama 2012: Positive (93.65%)
- Obama 2008: Positive (74.50%)
- JFK 1960: Positive (99.50%)

#### Privacy Properties of Telephone Metadata

"You have my telephone number, connecting with your telephone number.

There are no names... in that database."

-President Obama

#### Re-Identification

Lookup Source	% Matched
Google Places	16.6
Yelp	10.5
Facebook	13.7
All Automated Sources	31.9

Lookup Source	% Matched
Intelius	65
Google Search	58
All Automated Sources	26
All Sources	82

Automated approaches

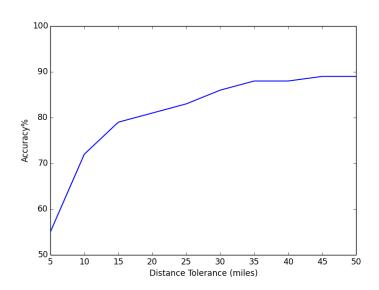
Manual and combined approaches.

"All it is, is the number pairs, when those calls took place, how long they took place.

So that database is sitting there."

-President Obama

#### Home Location Inference



Methodology: re-identify businesses, cluster their locations

Religion Inference

≈ <sup>3</sup>⁄<sub>4</sub> accuracy

(naïve heuristic on a small sample)

Methodology: comparison to Facebook data

#### Sensitive Trait Inference

- Relapsing-Remitting Multiple Sclerosis (?)
- Cardiac Arrhythmia (
- Owning an Assault Rifle (1)
- Building a Grow House (?)
- Seeking an Abortion (?)

Methodology: automated and manual number re-identification

Idea: Intelligence law and policy should be informed by science, not lawyerly intuition

### Privacy Issues

- Cambridge Analytica
  - Political consulting firm
  - What people"like" on Facebook can be used to predict personality traits (Kosinski, Stillwell and Graepel 2013)
  - Micro-targeted ads in 2016 US Elections
- Developed user profile for over 80 million user profiles
  - Demographics: age, education, sex, ...
  - Psychographics: interests, opinions, values, ...
  - <u>Five personality traits</u>: openness to experience, conscientiousness, extraversion, agreeableness, and neuroticism

"users who liked the 'Hello Kitty' brand tended to be high on 'Openness' and low on 'Conscientiousness,' 'Agreeableness,' and 'Emotional Stability [i.e., neuroticism]."

Send a terrorism related ad to an older man who owns gun and is neurotic.

#### Privacy Issues

- How did they gather data for so many users?
  - Via a quiz app called thisismydigitallife
  - 270K users took the quiz
- How did they get 80 Million
  - Used loophole in Facebook API that allowed access to the friends of the users
- No clear evidence that ads could change voting preferences or behavior
- Personal data was collected and used without users' consent

The United States has no legal definition of personal data.

# National Academy of Sciences Recommendations

- Academic institutions should encourage the development of a basic understanding of data science in all undergraduates.
- Academic institutions should embrace data science as a vital new field that requires specifically tailored instruction delivered through majors and minors in data science.
- As data science programs develop, they should focus on attracting students with varied backgrounds and degrees of preparation and preparing them for success in a variety of careers.

#### National Academy of Sciences Recommendations

- Academic institutions should ensure that ethics is woven into the data science curriculum from the beginning and throughout.
- The data science community should adopt a code of ethics; such a code should be affirmed by members of professional societies, included in professional development programs and curricula, and conveyed through educational programs.

#### Some final thoughts!

- Work with real datasets
- Think about scalability from the outside
- Worry about ethics

